



AGRICULTURE COMMODITIES

Growing Efficiency and Sustainability

From staple crops and edible oils to specialty products like sugar, cocoa, coffee, cotton and nuts, agriculture commodities are the backbone of the global food economy—but also among the most exposed to seasonal variability, geopolitical shocks and price volatility.

Fusion CTRM is purpose-built for this environment, providing agricultural traders, processors and manufacturers with powerful tools to manage risk, streamline operations and ensure compliance from field to port. Whether you're trading bulk grains or navigating certification for organic cocoa, Fusion helps you work smarter, act faster and adapt with confidence.

Fusion for Agriculture: Built for Volume, Volatility and Variety

- **End-to-End Visibility:** Monitor inventory, contracts and logistics across continents in a single system—improving planning, fulfillment and margins..
- **Market Volatility Management:** Advanced analytics and position tracking let you hedge effectively and respond quickly to changing global conditions.
- **Flexible Workflows for Diverse Crops:** From perishable products to storable commodities, Fusion handles a wide range of trade lifecycles, pricing structures and compliance rules.
- **Multi-Commodity Support:** Manage everything from grains and oils to cotton and coffee within a unified CTRM, reducing complexity and IT overhead.
- **Global & Scalable Reach:** Fusion grows with your business—whether you're entering new markets, onboarding partners or automating paper-heavy processes.

- **Key Value:**

Fusion CTRM delivers control from contract to cash—helping you simplify trade flows, ensure compliance and grow efficiently.

- **Trusted by Traders Across the Energy Spectrum**

From grain elevators to global exporters, leading firms rely on Fusion CTRM to stay competitive in today's fast-moving agriculture markets. We're building customers for life.



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Purpose-built tools for every segment of the ags value chain



Agriculture

From origination to global export, Fusion CTRM manages physical positions, hedging, freight and settlements across complex supply chains.

*Real-time P&L | Vessel logistics
| FX & hedge tracking*



Edible Oils

Navigate multi-currency pricing, marine regulations and vessel logistics with ease. Fusion CTRM supports compliance and keeps you competitive in the marine fuels market.

*Blend control | Quality metrics
| Origin traceability*



Sugar

Manage physical and futures trading alongside refining inputs and by products. Fusion supports complex pricing and contract terms.

*Terminal pricing | Tiered contracts
| Bulk movement*



Nuts

Handle seasonality, multi-origin procurement and quality control with specialized tools for logistics and contract execution.

*Shipment tracking | Grading & specs
| Contract automation*



Cocoa

Fusion supports end-to-end cocoa trade—from bean to processor—helping you manage quality attributes, certification and futures exposure.

*Certification tracking | ICE pricing
| Multi-country sourcing*



Coffee

Stay in control from origin through roasting with batch traceability, differential pricing and currency risk management.

*Lot-level tracking | Quality scoring
| Multicurrency settlement*



Cotton

Support cotton trading with bale-level tracking, quality grades, warehouse receipts and FX exposure—all in a unified system.

*Credit management | Compliance
automation | Trading analytics*



Why Fusion CTRM?

Because agriculture markets are global, seasonal, and volatile. Fusion helps you manage complexity while protecting margin.

We're building customers for life.

Let's Talk Ags.

Visit www.fendahl.com or contact us to schedule a personalized demo.